



Kingston Home Builders
ASSOCIATION

January 2010

COMING EVENTS

**February Dinner Meeting
Green Products
Showcase
February 4th, 2010
Mino's Village Restaurant**

**Barr Homes Presents -
The Kingston Home
Builders Association's
Home and Trade Show
February 25th to
February 28th, 2010**

**April Dinner Meeting
April 8th, 2010
Mino's Village Restaurant**

NOTICE:

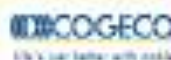
We've got a NEW look!

THE WEBSITE IS
GOING THROUGH
SOME CHANGES

The site will be more
interactive and user
friendly. If you haven't
registered your company
as a member on the
site... please call
Christina for details at
613-547-0086



FEBRUARY DINNER MEETING



**"Build a GREEN Kingston"
A Products and Services Showcase**

Kingston's home building community is taking the lead in green design and building! From strong participation in Energy Star and LEED programs, Kingston builders' interest in "green" products and services has never been higher. This is your chance to present your green or sustainable residential building products and services to Kingston's leading home builders, renovators, other members of the Kingston Home Builders Association and their guests.

Participate in the "Build a Green Kingston" Products & Services Showcase

How - At a table top tradeshow where you can present your company's products, services and literature, and talk to attendees one-on-one. Exhibitors will be provided with a 6' skitted table.

**Build a Green Kingston Dinner Meeting
Thursday February 4, 2010
Mino's Village Restaurant - 2796 Princess St.**

**4:30pm to 6:30pm - Green Product &
Services Showcase, Cocktails and Reception**

7:00pm Dinner and Keynote Speaker

Keynote Speaker
Derek Satnik, P.Eng., LEED® AP
 Mindscape Innovators / Managing Partner



Derek was awarded as the KIB Chamber of Commerce's 2008 "Entrepreneur of the Year" and as the Canadian Net-Zero Energy Home Coalition (NZEHC)'s "2008 Net-Zero Energy Home Champion of the Year".

Don't Delay

Contact the KHBA office to confirm your reservations

PHONE: 613-547-0086
FAX: 613-547-5117
Email: khba@khba.ca




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Kingston Home Builders ASSOCIATION

*This Newsletter is published by the
Kingston Home Builders Association.*

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President's Message

As we begin 2010, I would like to wish each of you a happy and prosperous New Year. With a new year and decade we are seeing signs of a renewed optimism. The general feeling among many to whom I have spoken is that business will be better and busier than 2009.

When hiring your sub-trades or choosing a supplier I encourage you to use a KHBA member, and if your chosen supplier is not a member, encourage them to become one. Everyone benefits from

a strong membership.

Our new website will be up and running in early February. Take a moment to have a look as I am sure you will be proud of the new site. It has been a work in progress and promises to be a useful tool for all members. I want to personally thank Mark Fox and Christine for the many hours they have invested in the project.

Congratulations to Goertzen Homes for being one of five nominees from across Canada who will compete in the Canadian Home Builders Association's SAMA Awards in March at the National conference. Their "Grandhaven Home" was awarded the CHBA Award of Distinction which honours innovation and excellence in the areas of design and sales and marketing for the Most Outstanding Production Built Home.

I look forward to seeing you at the February 4th dinner meeting and at the Barr Homes Kingston Home Builders Association Home & Trade Show, February 25-28th at the Cataraqui Town Centre.

Finally, watch for details on our upcoming HST seminar being planned for the spring.

Gord McCrady
President

Welcome New Members

There are many advantages to being a member of the Kingston Home Builders Association... one is networking... take the time to meet and get to know our new members. They may be just the company that can help you with your company's needs.

Welcome to our newest Kingston Home Builders Association members: Cleave Energy Inc., Finishing Touches, Haven Home Climate Care, Mac Lennan Water Technology, TAB Mechanical Inc., Print Fusion and RBC Dominion Securities.

Christmas Auction Update

Jason Hucul from Cogeco Cable Canada, our Pinnacle Sponsor, welcomed everyone to this year's Christmas Auction held at the Harbour Inn Restaurant. Our members and their guests enjoyed a traditional Christmas dinner - turkey and all the trimmings. A presentation on their current project "The Harvesting House" was given by a group of students from GECVI Internship Program and there were lots of interesting and fun items to bid on. Thank you to all of Santa's Helpers for making the night a great one.

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Home and Trade Show Update



Presented by



February 25th to 28th, 2010
 Booths are Limited
 Over \$15,000 in Local Radio, TV and Print
 Contact the KHBA office to register

The Barr Homes Kingston Home Builders Association Home & Trade Show takes place February 25-28th at Cataract Town Centre and is 90% booked. The committee has worked very hard to make improvements in the show again this year. If you are interested in participating in the show please contact Christina to book your booth space.



Kingston Home Builders Association
&
MLJ Coaching International Present:

HOW TO INCREASE THE RETURN ON YOUR INVESTMENT IN THIS YEAR'S KHBA HOME & TRADE SHOW

We all know Trade-Shows cost far more than just the booth rental. Spend half a day with Lynne Jacob, MLJ Coaching International, and Learn Simple Tactics for getting better results from:

- Your **TIME** (in the show and off the booth);
- Your **energy** (before, during and after the show) and
- Your **financial investment**

Spaces are limited! Only \$47/person.
 Register by ~~Jan-20th~~ and bring a friend for free.
 To ensure your seat in the workshop, call Christine at 613.547.0808

February 2nd, 2010
 8:30 a.m. to 12 p.m.
 Kingston Home Builders Association
 1575 John Coulter Blvd.
 Kingston, ON K7M 3L5




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Parade of New Homes Update

KHBA presents its 18th annual Parade of New Homes May 1st and 2nd 2010.

KHBA in partnership with Terra Nova Truss is proud to present the PARADE OF NEW HOMES in May. The committee listened to the feedback of all who participated in last year's event and have made some exciting and significant changes. Building upon the success of the secret judges last year, KHBA has approached the Belleville Home Builders Association to carry out the judging for the event this year. A wider range of criteria and a more detailed point system will be implemented. KHBA has also agreed to reciprocate the judging for Belleville's event in the fall.

New to this year's event are individual flags for each entered house, a colour booklet with builder profiles and a more comprehensive advertising campaign.

In connection with this year's spring event, the participating builders will have the opportunity to enter a fall Parade of New Homes for an additional fee of \$250.00 per house. Parade packages will be sent out the week of January 18th, and the deadline for entries is March 12th.

We look forward to a successful Parade in 2010.

Sean A. Flynn
Co-Chair, Parade of New Homes
President, Cataraqui Cabinets Ltd.



If you are interested in being a secondary sponsor for the Parade of New Homes - contact Christine at the KHBA office.

Building Permit Comparison Report - Dec. 2009

DATE: January 8th, 2009

RE: Building Permits - December 1 to December 31, 2009

	Dec. 2009		2009 YTD		Dec. 2008		2008 YTD	
	Units	Value	Units	Value	Units	Value	Units	Value
Single Family Dwellings	14	\$ 1,590,800	321	\$ 43,069,012	0	\$ 1,148,800	355	\$ 50,927,362
Semi-Detached Dwelling			18	2,145,000			45	4,061,000
Row/Dwelling Houses			41	3,691,800			25	2,160,000
Multiple Dwelling			279	45,798,000			65	4,150,000
DWELLING TOTALS:	14	\$ 1,590,800	759	\$ 91,664,012	0	\$ 1,148,800	522	\$ 61,319,362
Commercial		\$ 1,467,000		\$ 26,124,294		\$ 3,779,800		\$ 47,895,000
Industrial		\$ 6,545,000		\$ 11,729,821		\$ 25,800		\$ 1,769,000
INSTITUTIONAL		\$ 1,845,000		\$ 73,049,890		\$ 1,711,000		\$119,995,500
Miscellaneous Permits		\$ 512,150		\$ 15,914,385		\$ 905,800		\$ 11,365,251
TOTAL PERMITS VALUES:		\$14,372,290		\$235,868,392		\$ 6,669,600		\$ 253,148,358

Steve Murphy, Manager
Deputy Chief Building Official
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