



# Kingston Home Builders Association

## April 2011

### COMING EVENTS

April 14th, 2011  
April Dinner Meeting  
Mino's Village Restaurant

Parade of New Homes  
Sat. April 30th  
& Sun. May 1st

May 12th, 2011  
May Dinner Meeting  
Mino's Village Restaurant

### NOTICE:

Jacqueline Bellina  
joins  
Christine Hollywood  
to co-chair the  
KHBA Monthly  
Newsletters

Did you know  
MoneySense  
named Kingston the  
2nd Best City to  
Live in Canada  
2010?

### APRIL DINNER MEETING

Kingston Home Builders Association  
APRIL 14<sup>th</sup> 2011 Dinner Meeting

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### PARTICIPATE IN OUR SPRING SHOWCASE

Are you a new member of the Kingston Home Builders Association? Are you an existing member who is providing new products or services that fellow members may not be aware of? Take this opportunity to introduce yourself to our members and show them what you have to offer.

Reserve a table top display where you can present your company's products, services and literature, and talk to attendees one-on-one. Exhibitors will be provided with a 5' x 8' table.

Mino's Village Restaurant  
2796 Princess Street  
Reception at 6:00pm / Dinner at 7:00pm  
Speakers to follow

We are honored to have as our keynote speaker  
Also Gianfrini  
Ministry of Education, Education Officer

Aldo Gianfrini started his career path as a carpenter. He later became a secondary school teacher, then curriculum consultant, before taking the post of CEO for the Centre for Skills Development. A Founding Director of the Nelson Learning Foundation, Mr. Gianfrini became an Education Officer with the Ministry of Education in 2005. He is one of those rare individuals who can imagine what could be and then makes it happen. He works selflessly to promote skills and technology because he believes in their importance to the individual, the province, and to the country. Aldo was just inducted into the 2011 Klaus Woerner Skilled Trades Hall of Fame. His Topic, "Where are your next employees".

*Other highlights for the evening:*  
Short Presentation from our sponsor  
Announcements regarding new upcoming events  
1 dinner reservation per dinner meeting is provided with your membership - be sure to use this benefit and send at least one representative from your company

Don't Delay  
Contact the KHBA office to confirm your reservations  
Phone: 613-547-0986 Email: khba@khba.ca

Visit us online at [www.khba.ca](http://www.khba.ca)



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President

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## Kingston Home Builders Association

This Newsletter is published by the Kingston Home Builders Association.  
Please direct any inquiries to:  
Christine Hollywood  
Phone: 613.547.0986 Fax: 613.547.5117  
Email: khba@khba.ca

### 2011 Executive

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Christine Hollywood.....	613-547-0986
KHBA	

## President's Message



I hope you are as happy as I am to see winter working its way north, and the days stretching into evening as opposed to afternoon.

Your executive has been hard at work on many fronts; this article is intended as a brief summary for your interest:

Some executive members are meeting with the new council to ensure that our presence is known, that the lines of communication are kept open, and that we are comfortable to talk openly about our shared interests.

There is a drive (in Kingston and in higher levels of government) to ensure affordability and to develop aggressive strategies to create 'below affordable' and subsidized suites, the city is calling the current research the 'municipal housing strategy', of which ongoing meetings and public sessions are ongoing.

Further to this, the city is seeking creative approaches to 'poverty reduction strategies'. You may have seen a news article regarding a creative approach to deferring application fees, I hope to report to you shortly on the details of this project for your information on the types of proposals the city is investing in.

We have completed another successful Home and Renovation Show that has helped promote our organization to the public and a venue for our members to promote their products.

Looking forward to another Parade of New Home to kick start the new season.

We continue to negotiate with the building department and planning department to improve communications, streamline policies and clarify ambiguities for all.

We continue to negotiate with the city and its departments for a customer service standard to ensure a pro-development attitude is enforced with staff.

Your comments and contributions are welcome. I hope that the economy continues to improve for all of our benefit.

Thank you,

Ken Dantzer

President, Kingston Home Builders Association

CaraCo Development Corporation

## May 12<sup>th</sup> Dinner Meeting

Sponsored by Cunningham Swan Carty Little & Bonham

Parade of New Homes Awards Presentation

Speaker Bob Finnigan

President of the Ontario Home Builders Association



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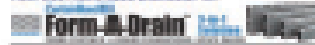


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## Time & Money... Being a Member is Worth Both

Being a part of an association recognizes you and your company as an known industry professional with longevity. Association members are able to use their membership and the association's logo to set themselves apart from fly-by-night companies and underground contractors.

The KHBA continues to run several social functions that keep the communication channels open among members. Our social committee organizes these events so that our members have many opportunities to make business contacts. Participating on one of our many committees is a key way to meet KHBA members and network with industry colleagues and potential customers, as well as participate in shaping the policies that our industry deals with. I am surprised at the frequency I see committee members find a potential customer merely by participating in a committee or event.

The KHBA works on keeping you up to date on issues essential to the success of your business. Our goal is to communicate any services/products; training seminars; information provided to us for distribution to our members; monthly meetings with informative speakers and updates on association activities.

KHBA's Editorial Committee promotes your company through multiple venues including during an advertising campaign that is featured twice a year in our local papers. They voice to consumers the importance of selecting a qualified, professional and credible member of the association.

We have many other avenues for promoting your company – our membership banner that is displayed at every event, our newsletter, sponsorships, awards that recognize companies and individuals for their outstanding dedication to in the residential construction industry. We encourage members to use our logo telling consumers they are dealing with someone who adheres to our Code of Ethics.

Our mission statement states that the Kingston Home Builders Association represents the residential home building industry within the Greater Kingston Area.

Our members are "Building a Better Kingston" by promoting innovative, professional, safe, and environmentally responsible building practices. The Kingston Home Builders Association strives to satisfy an essential human need by constructing affordable quality housing, provide a forum to develop membership consensus, and serve as a proactive voice for our industry's concerns. That is something to be proud of.

The Executive Committee and KHBA many other committees can't do it alone, they need you, your thoughts and suggestions, your help to be a strong voice in our community.

Christine Hollywood, Executive officer, Kingston Home Builders Association

## April Dinner Meeting & Spring Showcase

The Social Committee is very excited about the upcoming Spring Showcase being held at Mincos on Thursday, April 14th. This is going to be a great opportunity for our new members to show their products and services and continuing members can share new developments. We hope that some potential members take advantage of this opportunity to come and see what the association is all about. Booths are only \$50 and space is limited so if you'd like to take advantage please contact Christine at the KHBA office as soon as possible!

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## KHBA Parade of New Homes April 30<sup>th</sup> & May 1<sup>st</sup>



The 2011 Kingston Home Builder's Association Parade of New Homes is quickly approaching. The dates are April 30th and May 1st 2011.

The event times are 12pm to 4pm both Saturday and Sunday. March 15th is the deadline to have your home(s) registered. The price per 1 entry is \$1,250.00 and \$795.00 for each home thereafter.

The Parade of New Homes committee has worked very hard in preparation for this year's event. A big thank you goes out to Sean Flynn, co-chair, Glen O'Donoghue, Mary Campeau, Patrick Hulley, Gord McCrady, Allyson Tonelli, Andrew Sone and to Christine Hollywood.

There is still room for more secondary sponsors. Please call myself Doug Martin at 613-532-1614 if you are interested.

This year's Parade promises to be very exciting with the new home entries and the new subdivisions that have come into play for this year. The committee is looking forward to seeing a great representation from the KHBA builder's and to seeing a huge turnout of perspective new home purchasers.

See you at the Parade of New Homes!

Doug Martin  
Parade of New Homes Chair

## Home and Renovation Show 2011



**Most Creative & Informative Display  
Best Booth Award Winner**

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Left to Right: Gord McCrady (Chair of the Home and Renovation Show Committee), Dave Brunet, Mark Taylor (Committee) and Jim Lajeunesse

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